

Fundraising Representative

Delighted by Debussy? Shimmying for Schubert? Bedazzled by Bach? If you're carried away by concertos, come be a part of something great and support the performing arts in Chicago. Join our telemarketing firm, DCM Inc., in launching the **Chicago Symphony Orchestra's** 2023-2024 Fundraising Campaign.

DCM Inc. is looking for theatrical personalities with a passion for the performing arts. We're looking for salespeople; we're looking for fundraisers. This is an opportunity to do something that really serves a purpose. Our outreach directly supports the Chicago Symphony Orchestra's highest standard of artistic excellence, as well as their transformative education and outreach programs -- and we're looking to hire those who have the passion and conviction required for success.

We are currently recruiting remote/work from home Fundraising Representatives for The Chicago Symphony Orchestra.

Job Profile:

- Calling past donors/subscribers/patrons of the symphony to secure donations
- Part-Time Shifts: **Mon-Thurs 4:30-9pm, Fri 11am-3:30pm CST**
- Flexible scheduling (**minimum of 18 hrs. per week -- 4 full shifts**) -- Must be available for Friday shifts on occasion
- Comprehensive and ongoing training/coaching
- **Paid Training/Hiring on a rolling basis**
- Qualified Leads – No cold calling
- Team atmosphere
- Opportunities for growth within the company
- Entirely remote/Work from home
- You will be an employee of DCM Inc., a boutique arts telemarketing and telefundraising firm working on behalf of the CSO

Requirements:

- Must be knowledgeable and passionate about classical music and the performing arts
- a great desire to promote and preserve orchestral music
- a successful sales and/or fundraising background, with the ability to consistently close "sales" and raise money
- an ability to follow directions and read from a script
- high quality customer service attitude
- computer savvy, with proficiency on multiple softwares/platforms
- persistent, diligent work ethic; self-motivated while being a team player
- must have computer or laptop with headset or headphones and good internet connection

Compensation:

- Base hourly rate (guaranteed minimum wage) plus commission (% of donation)
- Top Performers usually make between \$20-\$25+ per hour every week

You **must** live in **Chicago, Illinois** to be eligible for this opportunity.

TO APPLY: Call the Recruitment Assistant @ **646-494-7670**. You must leave a message with your name, phone number, email address, where you saw the job listing, what campaign you are applying to (Chicago Symphony), your qualifications, and why this position interests you. Important: due to multiple campaigns recruiting, you must state that you are applying to the Chicago Symphony Orchestra's Telefundraising Campaign in order to direct your application to the appropriate managers. We will not follow up with applicants who do not leave a voicemail.

At DCM, we believe that diversity is the cornerstone of a thriving workplace. We are committed to creating an inclusive environment that values and respects individuals from all walks of life. We strongly encourage applications from LGBTQIA+ individuals, BIPOC (Black, Indigenous, and People of Color), and Military Veterans. Join us in shaping a future that celebrates diversity and empowers every employee to bring their unique perspectives and experiences to the table.

Why DCM?

Inclusive Workplace: We foster an inclusive work environment where diversity is celebrated, and all employees are respected and valued.

Growth Opportunities: We believe in investing in our employees' growth and offer opportunities for professional development and advancement.

Competitive Compensation: We offer competitive compensation packages to attract and retain top talent.

Impactful Work: Join us in making a difference and contribute to meaningful campaigns that have a positive impact on our clients and society.